

I. General Information

Name of Applicant: _____

Home Address: _____

Tribal Enrollment No.: _____

Home Telephone Number: _____ Fax number: _____

Business Telephone Number: _____ Fax number: _____

II. DESCRIPTION OF PROPOSED FINANCING

1. Uses of Funds. Eligible uses of funds include purchase of materials. Up to 20% of the loan may be used for working capital. Please attach a detailed itemized list of materials you will be purchasing with the loan funds.
2. Please describe your contingency plans to pay off all business debts in the event that the business does not succeed.

3. Please provide two personal references and one credit reference:

Name of Individual	Organization/Occupation	Address	Telephone
--------------------	-------------------------	---------	-----------

Credit Reference:				
Creditor	Account Number	Credit Limit / Balance	Address	Telephone

--

III. TERMS

Loan Amount Requested: _____

Repayment Term (may not exceed 12 months): _____

Requested date for Payments to begin: _____

There is a 1.5% loan closing fee based on the total loan amount. Would you prefer to bring in the closing fee at the time of loan closing (must be cashier's check or money order) or would you prefer to have the amount taken out of your loan check? Please indicate below.

_____ Will bring in closing fee _____ Please take closing fee out of my loan check

Pricing, Profit, and Loan Repayment Plan

Please complete the following chart.

Item	Calculation	Subtotal	Total
1. Materials costs (per piece)		1.	
2. Labor costs (per piece)	_____ hours x \$_____/hour	2.	
3. Loan Repayment	Loan Amount = _____ ÷ No of months of loan _____ = _____ per month ÷ # pieces you hope to sell per month = _____	3.	
4. Re-investment for future materials purchase	(10%-50% of item 1)	4.	
5. Profit (may be \$0 initially)		5.	
	6. WHOLESALE PRICE =	(1+2+3+4+5)	6.
7. RETAIL PRICE =	(if 25% take wholesale price ÷ 75%) (if 35% take wholesale price ÷ 65%)		7.
8. Woodland Trails Fee	(Of the retail price, the Woodlands Trail consignment fee per item)	(7-6)	8.

According to your calculations above, how many pieces will you need to sell per month in order to make your monthly loan payment?

How many pieces will you need to make and sell over the length of your loan term in order to repay the entire loan?

The above information is accurate to the best of my knowledge and belief. The above information is provided to help evaluate the feasibility of obtaining financial assistance.

Dated: _____ Signature: _____

EQUAL CREDIT OPPORTUNITY ACT

The Federal Equal Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided that the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The Federal agency that administers compliance with this law concerning this creditor is the Federal Trade Commission, Equal Credit Opportunity, Room 500, 633 Indiana Avenue, N.W., Washington, DC 20580.